

Money and You Program Curriculum Details

First Day/Evening - Session starts: 7:00 pm

- We will begin with welcoming you, giving an introduction to the unique learning environment that is created at all Money & You programs, welcome our returning graduates and logistics team, and begin the discovery into yourself and your relationship to decisions that affect you and your money, your business, your relationship... your life.
- Your instructor will give a little about their background, their purpose, and why they choose to teach this unique and **Excellerated Learning** curriculum.
- You will be given **tools** to make the weekend program **more powerful** for you and to get most out of it.
- We get into action with the first game and you can clearly see **how you instinctively make decisions**. In this game you see the **elements of human behavior that contribute to the success** or failure of all organizations and relationships.
- The entire class begins to touch on the subject of **Belief Systems**, looking at how your beliefs **support or inhibit your success**.
- This leads into a discussion on **Adding Value** and how you can differentiate yourself and your business from your competitors..
- We complete the first day on the subject of **Economics** in terms of what causes **Scarcity** versus **Abundance** in our lives and leave with the question regarding **Unlimited Wealth – What is Money?**

Session ends: 11:00 pm approx.

Day Two

Session starts: 9:00 am following a Continental Breakfast. **Frequent refreshments and meal breaks** are offered at appropriate times in the instructional day.

- You will be able to further discuss your questions and insights from the previous night's game as we start Day Two.
- This is followed by a discussion on the subject of **Creating Wealth** – and the difference between **Money and Wealth**.
- You will begin an exploration into **Income Generating Assets** and **Multiple Sources of Income** that leads to proven systems for mastering your finances and you will discover how to create **Immediate Cash Flow**.
- Next, you will learn the difference between being an **Employee, Self Employed, Business Owner and Investor** and how to determine where you want to play in your own life – along with the implications of each.
- You will start to look at your own **Financial Habits** – as you discover what to keep doing and what to add... or eliminate.

- All the participants have been given **tools to network** with each other during the lunch and dinner breaks, since the class is made up of **successful entrepreneurs, professionals** and persons of a variety of backgrounds – some people **get their tuition back many times** by the contacts that they make in M&Y and the **new clients they acquire!**
- You will see why working harder is not the answer to becoming **Successful** and after lunch, we will go more into depth about **Excellence** and **Mastery** – and you will start to “**excellerate**” your capability of learning and remembering by practicing making a **Mind Map** on the **Six Steps to Mastery** and how to master any subject, art or skill to “**excellerate**” your results.
- You will discover how **Mastery** can “**excellerate**” your results and start to look at your own **Goals** – the **Cause and Effect of the Decisions** you make and their relationship to your **achievement** of the goals in your life.
- We then discuss **Buckminster Fuller’s** top **Generalized Principles** and you begin to see how to apply them into your business and your life.
- This is followed by a game that reveals even with greater clarity the difference in your own individual and your team’s **Personality** and your **Behavioral Profiles**. You will learn how to use some **Special Tools** to identify your own and others’ **greatest Assets**. You will see how they can be used to improve your team’s **productivity, alignment,** and your own **personal leadership strengths**.
- From this game, you will start seeing why understanding yourself is so important and you will learn how to **recognize the strengths** and **potential** limitations of your style.
- **Leadership** of new venture teams will seem easier once you have the **proper tools,** and you will take home your **own report** for further **reference and study**.
- There will be information on **how to get the right person for the job** and there will be **further resources** available for your further applications back at work.
- After dinner, we will demonstrate some of the **secrets of how money is made... and lost!** Here is where you will learn **Leverage** – and will never forget it!
- If by the end of the game, you don’t see the **underlying principles** used by **wealthy and successful people** who have amassed huge fortunes and how to get high returns, with little or no risk, you will be clearer with the debrief that follows the game and concludes this day’s events.

Session ends: 11:00 pm approximately and you will take home a brief “expansion exercise” to complete by the time class begins in the morning.

Day Three

Session starts: 9:00 am following Continental Breakfast. Frequent refreshment and meal breaks are offered at appropriate times in the instructional day.

- **Review** of previous games and overnight insights. This is an important part of the **Excellerated Learning Technology**.
- You will learn how to **design your ideal life – how to get from where you are to where you want to be – and how to draw on your inner resources for success.**
- We show you **how to create an environment to achieve optimum performance**, how to get **aligned on purpose and policy** within your entire organization, as well as how to set **policies and rules** that allow you and your team to speed up.
- You will learn next how to **implement systems** that work and will be introduced in another game – one of everyone’s favorites – the Money Game.
- Following the mid-afternoon meal break, we debrief the **Money Game** and you begin to get a personal experience of the state of your **Emotional Intelligence** – how your **emotions affect your results.**
- After the break, we set the context for the evening’s game – which is one of the reasons why **M&Y is a powerful process** and **goes further than most business seminars.**
- You choose your own teams for this game and throughout the evening you will start to grasp the **keys and secrets** for having **more money** and **better relationships** in your life.
- Our past **graduates come back** to join in on this game because they are able to play it from a different point of view that **continues** their own **growth.**
- The game goes into the evening and you begin **to remove any blocks and limitations** that may have been holding back **your ultimate success and joy in life.**
- As you begin to master this game, you will see what may or may not have worked for you in the past, and you learn the **art of celebrating** each and every little win.

Session ends at approximately 2:00 am and refreshments are served during the frequent breaks.

Day Four

Session starts at 11:00 am following Continental Breakfast. Frequent refreshments and meal breaks are also available throughout the day.

- You will begin to see the reason for the name of this program as you **review, debrief, and fully complete** the game from the prior night.
- You will learn how to **share and inspire** anyone to take action.

- You will have **distinctions that will support you in making changes to move you closer to your goals, dreams and aspirations.**
- A **celebration lunch** with your team will allow you to complete with them and get you ready for the rest of the day with two other major games and some powerful debriefs.
- The **Global Network** since 1978 – **Visit any Money and You** Anywhere, Any Time, Any Language – how to promote your products/services
- The next game will reveal another aspect of yourself as it illustrates how to **create extraordinary results through teamwork** – how to build high-performance teams and, in the process, you will see dramatically how you can go out and **create greater results!**
- The last – and one of the most important games – highlights the **power of cooperation** and this game puts what you have **learned in the program into perspective.**
- After the break, the game is debriefed and the Instructor answers any lingering questions and moves on to the **Future of Business.** Samples are given of projects and businesses which contribute at a high level to society – some of these amaze and inspire others.
- Lastly, you will learn a **Business Success Model** that provides a framework to **apply what you have learned**, and can easily follow for many years to come. This model has been used over and over by some of the **most successful entrepreneurs and organizations** around the globe.
- In **predicting future trends**, we hear from **Buckminster Fuller** via the miracle of video communications and this leads into a final discussion of the benefits and importance of **cooperation** both **locally and globally.**
- A quick feedback form is handed out that allows you to reflect on what you have learned through the weekend – that feedback support us in making corrections and keep improving the program!

This classroom session ends at approximately 11:00 pm.

Then we have a **Celebration party** – with food, drinks, music, talking, dancing and laughter.

Networking Table: There is a networking table available during breaks throughout the weekend so that the program participants can pick up each other's cards and promotional materials so that they **promote their products and services** and **exchange** other **information** that could be valuable for **future business relationships.**

Everyone reluctantly says good-bye to new friends but also realize that they **will see each other** at subsequent Money & You programs, Business Schools for Entrepreneurs and possibly at the Instructors' Training Program, if they choose to possibly learn how to lead M&Y.

Everyone knows that once **they attend an Excellerated program, they have a life-time membership to return at no-cost to any program they have attended, any where in the world, in any language – the Networking is endless!** They love that they can also reconnect with new participants and graduates any time in this powerful business network of international entrepreneurs and people who embrace **Excellerated's** Global Mission of **“Uplifting Humanity’s Consciousness through Business.”**